

January 18, 2021



*The Town of North Salem participates in a Community Energy Program known as Westchester Power, which provides residents and small businesses with a new default electricity supply. **You are receiving this letter because you have recently moved into the community or changed your New York State Electric & Gas (NYSEG) electricity account status in some way, and thereby become eligible.** You will be enrolled in the supply option selected by your municipality after March 1st unless you choose to opt out [instructions to do so are included within].*

WHAT IS WESTCHESTER POWER?

Westchester Power is a community electricity program managed by local nonprofit Sustainable Westchester. The program was established in 2016 and today includes 27 Westchester County municipalities who buy their electricity in bulk to provide low-cost fixed rates. The program provides 100% renewable energy to 100,000 Westchester residents and small businesses (and standard energy to another 15,000 accounts).

WHAT ARE THE PROGRAM BENEFITS?

Through its participation, North Salem has enabled its residents and small businesses to access 100% renewable NYS energy through this vetted, proven program without having to sort through dozens of energy service company (ESCO) offerings. The benefits of which are:

- A positive environmental impact resulting in greater community resilience and a healthier environment
- Fixed rates provide cost control and insurance against fluctuating variable NYSEG rates
- Competitive pricing vs. other 100% renewable ESCO pricing
- No contracts, fees, surprise increases or penalty payments

HOW DOES THE PROGRAM WORK?

- There are two supply options: 100% renewable and standard (see sidebar). North Salem has chosen the Renewable Supply Option as the default. You will be enrolled in this option unless you choose to switch or opt out.
- You may also switch between supply options or leave the program at any time (see sidebar). There are no exit fees with this community electricity program.
- The new rate for your electricity supply will take effect beginning on your first meter-read date after March 1, 2021 and will remain fixed until your first meter-read date after November 30, 2021.
- **If you want to be part of the program NO ACTION is required;** your account information, including energy usage data and Assistance Program Participant (APP) status, will be provided to the supplier and you will seamlessly be enrolled after the 30-day period.
- **If you elect to opt-out, return the enclosed card by February 17, 2021 or call Sustainable Westchester/Westchester Power at 914-242-4725.**
- **The power to choose is yours.**

Para acceder a nuestros servicios de traducción, llame a nuestras oficinas, al (914) 242-4725.

CALL OUR OFFICE AT:

(914) 242-4725 or visit:
sustainablewestchester.org/wp
to:

- Learn more
- Change supply option
- Opt-out

*You may also opt out by returning the accompanying **opt-out reply card**.*

SUPPLY OPTIONS

The Westchester Power program is an electricity supply program only. Billing, delivery, and maintenance remain the responsibility of NYSEG. There are two supply options under our program:

• 100% RENEWABLE OPTION:

Your entire electricity supply is matched by New York State qualified hydropower Renewable Energy Certificates (RECs).

• STANDARD OPTION:

Your electricity supply is a mixture of fossil fuels, nuclear, and some renewable energy.

HOW DOES ENROLLMENT WORK?

Just as with standard utility supply that you are used to, participation is on an “opt out” basis; that is, it does not require any action on your part. Historically, the electricity supply default is designated by the state. Now, the Town of North Salem has designated the Westchester Power program as the default supplier in order to provide access to 100% renewable energy through this vetted, proven community program and offering you additional choice for your energy supply.

2021 RATES

Westchester Power uses a competitive bidding process in order to get the lowest possible rate. Eligo Energy was the lowest bidder for our 2021 bulk purchase and will show on your NYSEG bill as an ESCO supplier.

The Westchester Power fixed-rate program does not guarantee a savings against the utility's monthly rates. NYSEG rates vary with the market and cannot be predicted.

Rate Class	100% Renewable Option	Standard Option	NYSEG 12-month Average*
Residential (EL1)	7.190 ¢	6.719 ¢	5.556 ¢
Small Commercial (EL2)	7.190 ¢	6.719 ¢	5.475 ¢

* From January 2020 to December 2020

HAVE QUESTIONS?

To learn more, tune in to the informational webinar on ZOOM, February 2nd at 6:00pm. **RSVP for the webinar at sustainablewestchester.org/events. Or contact our offices at info@sustainablewestchester.org or call 914-242-4725.**

“ I am very proud of our North Salem residents, who with leadership from our Town Board, are investing in our energy future by committing to renewable energy for their homes and businesses through Westchester Power. Westchester Power is not some random third-party organization we are working with. Westchester Power was created by municipalities to handle just this problem. Simply put “Westchester Power is us” and in its leadership role its programs are having a positive impact on our environment, our community and renewable energy legislation in our State. By aggregating our power needs we are able to buy clean renewable energy at competitive rates and make a difference.”

—Warren Lucas, North Salem Town Supervisor

Sustainable Westchester is a nonprofit consortium of Westchester County municipalities whose goal is to develop and deploy socially responsible, environmentally sound, and economically viable solutions that create resilient, healthy, vibrant, and sustainable communities.



ENABLING OTHER MONEY SAVING PROGRAMS VIA SUSTAINABLE WESTCHESTER:

COMMUNITY SOLAR

No panel installation, fees or cost. Solar with savings up to 10% on your electricity bill!

EnergySmart HOMES

Home energy efficiency; fossil-fuel free heating & cooling solutions that create comfort & generate savings!

**Your participation
has made a
positive impact**

SINCE 2016, WE HAVE OFFSET
660,000 METRIC TONS OF
CARBON DIOXIDE EQUIVALENT TO:

 **142,600**
**cars taken off the road
for 1 year**

OR
 **10.9 million**
**tree seedlings
grown for 10 years**